

# **Minnesota Angel Tax Credit Program**

## **2010 Annual Report**

Report to the Legislature  
as required by M.S. 116J.8737

March 15, 2011  
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Minnesota Department of Employment and Economic Development

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# Minnesota Angel Tax Credit Program

## 2010 Report to the Minnesota Legislature

### Introduction

The Small Business Investment Tax Credit, commonly known as the Angel Tax Credit Program, was enacted into law on April 1, 2010 (Minnesota Statutes 116J.8737) and launched by the Department of Employment and Economic Development (DEED) in July 2010. The program was created to stimulate private investment in emerging businesses and to encourage job creation through the growth of those businesses.

In just six months, the program certified 112 businesses, 67 of which received investments from 258 certified individual investors and 32 investors in certified funds. These businesses received more than \$28 million in investment resulting in \$7 million in credits for investors. Details on program activity are presented below.

### How it Works

The Angel program encourages growth and job creation by providing tax incentives to encourage investment in early stage companies. Investors in start-up businesses that are focused on developing or using proprietary technology in a high technology field or in specific industry fields receive a 25 percent refundable tax credit (subject to annual maximums of \$125,000 per person or \$250,000 if married filing jointly) for their equity investments in qualified businesses. The granting of these credits supports the success of Minnesota's entrepreneurs and the growth of emerging businesses, leading to job creation within Minnesota.

The law placed several requirements on businesses, investors and funds for participation in the program.

For businesses to qualify to participate in the program, they must meet the following requirements:

- Headquartered in Minnesota
- Minimum 51 percent of employees and payroll in Minnesota
- Fewer than 25 employees
- Pay employees wages of at least 175 percent of poverty level for a family of four on an annualized basis (the equivalent of \$18.55/hr in 2010)
- Not in operation for more than 10 years
- Not have received previous private equity investments of more than \$2 million
- Not have received private equity investments of more than \$4 million that have qualified for the angel credit
- Primary business activity of using or researching a proprietary technology in a high technology field or in agriculture, tourism, forestry, mining, manufacturing or transportation
- Not be an excluded business type

For investors to qualify to participate in the program, they must meet the following requirements:

- A natural person (not a pass-through or corporate entity)
- An accredited investor or one who will only invest in exempt filings
- Not receive more than 50 percent of annual gross income from the business invested in
- Make a qualifying investment of at least \$10,000

For investment funds to participate in the program, they must meet the following requirements:

- Minimum of three investors
- All investors of the fund must be natural persons
- Organized as a pass-through entity
- Make a qualifying investment of at least \$30,000

The process by which businesses, investors and funds receive credits is as follows:

1. All those who wish to participate in the Angel Tax Credit Program—businesses, investors, and funds—must apply to DEED for certification. This certification process ensures that they meet the requirements of the program.
2. Before a qualifying investment is made, the transaction participants must apply for a tax credit allocation. This process ensures that the parties do not exceed their annual or program life limitations for the tax credit and that sufficient tax credits are available for the planned investment.
3. Once the investment is made, the transaction participants must submit evidence of the investment; this evidence provides proof that the investment actually took place and that the investor is entitled to the tax credit.
4. Finally, those who make or receive investments pursuant to the program must file annual reports. These reports ensure compliance with the requirement that the investor hold the investment for three years and with the requirement that the business continue to maintain over 51 percent of its payroll and employees in Minnesota. Failure to meet these requirements results in recapture of the credit.

## **Businesses in Program**

A business must be certified by DEED to participate in the program before investors may make investments in the business that qualify for the tax credit. Of the 112 businesses that were certified, 67 received investments in 2010. Details on these investments are below.

Number of businesses certified:	112
Number of businesses in which investments were made:	67
Amount of investment made in businesses that qualified for credit:	\$28,023,232
Amount of credit issued for these investments:	\$7,005,808

For a list of 2010 certified businesses, see Appendix A.

For a list of 2010 certified businesses that received investments, see Appendix B.

### *Industry*

In order to be certified to participate in the Angel Tax Credit Program, a business must be using proprietary technology to add value to a product, process or service in a qualified high-technology field; researching or developing a proprietary product, process or service in a qualified high-technology field; or researching, developing or producing a new proprietary technology for use in the fields of agriculture, tourism, forestry, mining, manufacturing or transportation.

The industries represented by certified business and the corresponding investment are displayed in Table 1 and Table 2. These industry titles are those typically used by the angel investment community.

**Table 1 - Industries Represented by Businesses  
Participating in Angel Tax Credit Program, 2010\***

Type of Industry	Received Investment	Certified Only (No Investments)	Total Participating Businesses
Medical Devices & Equipment	15	12	27
Software	14	13	27
Biotechnology	9	3	12
Electronics/Instrumentation	3	1	4
Clean Technology	8	5	13
Internet/Web Services	4	5	9
Consumer Products & Services	3	1	4
Healthcare Services	4	3	7
IT Services	2	0	2
Food/Drink	2	1	3
Travel	1	0	1
Marketing/Advertising	1	0	1
Other	1	0	1
Telecommunications	0	1	1
<b>Total</b>	<b>67</b>	<b>45</b>	<b>112</b>

\* Standardized categories used by angel investment community; not necessarily reflective of business' primary activity for certification purposes

**Table 2 – Investment in Industries Represented by  
Businesses Participating in Angel Tax Credit Program, 2010\***

Type of Industry	Total Investment	Total Credits
Biotechnology	\$5,683,000	\$1,420,750
Medical Devices & Equipment	\$5,362,484	\$1,340,621
Software	\$5,320,753	\$1,330,188
Clean Technology	\$4,281,002	\$1,070,251
Consumer Products & Services	\$2,015,000	\$503,750
Electronics/Instrumentation	\$1,310,000	\$327,500
Healthcare Services	\$1,302,500	\$266,875
IT Services	\$1,200,000	\$300,000
Internet/Web Services	\$477,000	\$119,375
Travel	\$400,000	\$100,000
Marketing/Advertising	\$280,000	\$70,000
Other	\$274,000	\$68,500
Food/Drink	\$117,000	\$29,250
Telecommunications	\$0	\$0
<b>Total</b>	<b>\$28,023,232</b>	<b>\$7,005,808</b>

\* Standardized categories used by angel investment community; not necessarily reflective of business' primary activity for certification purposes

### *Location*

Although 67 certified businesses received investment in 2010, 61 of these businesses were located in the Twin Cities metropolitan area. These 61 businesses received about 94 percent of investment under the Angel Tax Credit Program.

**Table 3 – Location of Businesses Receiving Qualifying Investment  
in the Angel Tax Credit Program, 2010**

Location	Businesses Receiving Qualifying Investment	Total Qualifying Investment Made in Businesses
Twin Cities	61	\$26,238,232
Greater Minnesota	6	\$1,785,000
Total	67	\$28,023,232

Given that nearly 70 percent of the state's economic activity is in the Twin Cities area, it is not unexpected that most investment would occur there. However, it is surprising that less than 10 percent of the businesses receiving investment and only about 6 percent of the investment was directed toward Greater Minnesota. This lack of participation in Greater Minnesota is a concern, so DEED has begun actively working with Minnesota's angel community to identify ways to increase angel activity in Greater Minnesota. See page 8 for more information on these activities.

### *Job Creation*

Businesses provide employment figures at the time of certification and in their year-end annual reports. Only those businesses that received investments pursuant to the program file annual reports. At the time of certification, businesses' employees must be paid at or above the program's wage floor (\$18.55 in 2010); subsequently hired employees must also be paid at or above this amount if the business seeks certification in the following year. The following provides employment information related to the 67 businesses that received investments pursuant to the program:

Employment at time of year-end annual report:	165
Employment at time of certification:	<u>118</u>
Increase in employment by businesses that received investments:	47
 Estimated gross wages of new jobs: (annualized, assuming at wage floor minimum)	 \$1,778,574

### **Number and Value of Credits Issued**

Angel tax credits are issued directly to investors, whether they invest in qualified businesses individually or through an investment fund. More than 290 credit certificates valued at more than \$7 million were issued for 2010 investments. By law, any unused credit allocation is rolled forward to the following calendar year's allocation value. With nearly \$4 million in credits unallocated in the six-month 2010 program year, the credits available in 2011 will total nearly \$16 million.

Number of individual certified investors who made investments:	258
Number of investors in certified funds who made investments:	<u>32</u>
Total number of investors/credits issued:	290

Total amount of credits available in 2010:	\$11,000,000
Amount of credits unused and rolling over to 2011 program:	<u>\$3,994,192</u>
Amount of credits issued in 2010:	\$7,005,808

2011 credit value:	\$15,994,192
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## Recipients of Credits

Investors can participate in the program as individual certified investors, as investors in certified investment funds, or both. Investors must be certified before they make an investment in a certified business for that investment to qualify for the Angel Tax Credit. In 2010, 275 investors were certified, of which 258 actually made an investment in a qualified business. Likewise, five funds were certified, of which four (representing 32 investors) made investments in a qualified business.

Number of individual investors certified:	275
Number of individual investors who made investments:	258
Number of investment funds certified:	5
Number of investment funds that made investments:	4
Number of investors in funds that made investments:	32

The Angel Tax Credit is a refundable credit, meaning that if an investor has limited or no Minnesota state tax liability, the difference or the whole credit amount is refunded to the investor. This feature of the program, which is believed to be unique, provides the opportunity for non-Minnesotans to make equity investments in Minnesota businesses and be eligible for the credit. Wisconsin and North Dakota, and possibly other states with similar programs, are considering making their angel tax credits refundable. The average investment was nearly \$100,000, and the average credit was about \$24,000.

Average investment per investor:	\$96,300
Average credit amount per investor:	\$24,075

Minnesota's Angel Tax Credit Program spurred substantial investment in Minnesota businesses by non-Minnesotans. These non-Minnesotan investors accounted for 22 percent of overall investment. See Table 4 for additional information.

**Table 4 – Location of Investors Making Qualifying Investment  
in Qualified Businesses in the Angel Tax Credit Program, 2010**

	Minnesota Residents	Share of Total	Non- Minnesotans	Share of Total
<b>Number of Investors*</b>	211	73%	79	27%
<b>Amount of Investment**</b>	\$21,954,960	78%	\$6,068,272	22%

\* Includes individual investors and fund investors

\*\* Includes individual investors and fund investors

For a list of 2010 certified investors, see Appendix C.

For a list of 2010 certified funds, see Appendix D.

### **Number and Value of Credits Revoked**

Investors may have their Angel Tax Credits revoked and recaptured if they don't meet all program requirements as stated in law. In 2010, no credits were revoked due to investors or businesses not meeting the following program requirements.

- No credits were revoked due to investors failing to hold their investment for three years (exceptions to this requirement are delineated in the following bullet point).
- No credits were exempt to the three-year investment holding requirement for meeting any of the four allowed exceptions. These exceptions are: 1) the investment became worthless, 2) 80 percent of the business assets were sold, 3) the business was sold, and 4) the business' common stock began trading on a public exchange.
- No business was subject to a penalty of the amount of credits issued for investments made in that business because it failed to maintain at least 51 percent of its employees and payroll in Minnesota. The penalty amount declines 20 percent for five years; at that time the penalty ends.

### **Program Financing and Costs**

The Angel Tax Credit Program's operations are funded in part by program fees. Fees are collected at time of certification application and upon submission of annual reports. Fee income was derived from these sources:

Investor certification fees (\$350):	\$ 96,250
Fund certification fees (\$1,000):	\$ 5,000
Business certification fees (\$150):	\$ 16,800
Annual Reports (\$100):	<u>\$ 32,800</u>
Total	\$150,850

Administration of the Angel Tax Credit Program required use of 1.5 FTE staff, as well as the development of a database to track operations. Significant one-time database development was partially completed in 2010; additional development will be done in 2011 and later years. Total program administration costs in 2010 were approximately \$169,000. Costs in excess of fee revenue were funded by DEED general fund dollars.

Staff	\$ 88,000
Database development	<u>\$ 81,000</u>
Total	\$169,000

## Future Actions

From its inception, the program has worked closely with stakeholders in the angel community to maximize business growth in Minnesota. In early 2011, the community recommended that the department work with the Legislature to make minor adjustments to the statute. These three adjustments are included in legislation developed by the department for consideration by the 2011 Legislature. In addition, the department will be making additional investments in the newly-developed database that will further improve our ability to manage the program with minimal resources.

Although the program has been operating for less than a year, the department has identified an unanticipated low level of participation by Greater Minnesota businesses. The angel community is confident that angel activity in Greater Minnesota will develop, and the department has begun reaching out to the angel community to identify and implement methods of raising program awareness and participation.

For example, the department will be building on the current activities of the angel community as it proactively discusses the program with potential investors throughout the state and assists investors and businesses with the application process. Additional awareness building through angel networks, economic developers and other communities will help Greater Minnesota businesses increase their utilization of the program.

The department also is developing a strong partnership with the newly created Minnesota Angel Network (MnAN). MnAN is developing angel networks throughout the state and is participating with networks in other states to encourage interstate investment and deal syndication. This nonprofit organization is also working on a process to highlight businesses that are in position to receive investment – including an investment through the Angel Program. To improve the awareness of the Angel Tax Credit Program via the web, MnAN's new website includes a page dedicated to the program (<http://www.mnan.org/resources.asp>) and will include information on businesses certified by DEED.

The department has a goal of increasing the number of, and investment in, businesses receiving investment in Greater Minnesota. The activities noted above and other techniques to be developed in partnership with the angel community should provide the leverage needed to meet this goal.

## Closing

If you have any questions or comments regarding this report, please contact Bob Isaacson, Director of DEED's Office of JOBZ and Business Finance, at 651.259.7458 or [bob.isaacson@state.mn.us](mailto:bob.isaacson@state.mn.us) or Jeff Nelson, Angel Credit Program Coordinator, at 651.259.7523 or [jeff.m.nelson@state.mn.us](mailto:jeff.m.nelson@state.mn.us).

## Appendix A

### Minnesota Angel Tax Credit List of Qualified Businesses

The following businesses have been certified as Qualified Businesses under Minnesota Statute 116J.8737. This certification solely means that the Minnesota Department of Employment and Economic Development (DEED) has found that each business meets the qualifications specified in Subdivision 3 of the statute and that each business is therefore eligible to participate in DEED's Angel Tax Credit Program.

#### Qualified Businesses, 2010

3D Software and Systems, Inc.	Fuel Enhancement Group, LLC
3D Sports Technology, Inc	Gimigo Inc.
7 Ventures, LLC	Green City, Incorporated
ActiFi, Inc.	Guppy Medical, Inc.
Adestinn LLC	Heatwave Solar, LLC
Advanced Healing Systems, Inc.	HSIO Technologies, LLC
Alea Surgical, Inc.	IGF Oncology, LLC
Alexandria Research Technologies, LLC	Industrack, LLC
Aneuclose, LLC	Instant Wireless Interpretation, LLC
Apex Online Development, LLC	International Green Power, LLC
Applied Bioprocess Containers, LLC	InterValve, Inc.
Aria CV, Inc.	Inveni, LLC (F/K/A Next TBD, LLC)
Bekra Electron, LLC	Itizen, LLC
Bioactive Regenerative Therapeutics, Inc.	Jericho Ventures, LLC
Bio-Plastic Solutions, LLC	JetE, LLC
Biovation, LLC	LocaLoop, Inc.
Cachet Financial Solutions, Inc.	LT Solutions Incorporated
Cardious, Inc.	Luther Jacob, Inc. – Sportrabbit.com
Clinical Healthcare, LLC	Martell Biosystems, Inc.
Conservis Corp.	MCC Solar, LLC
CoreSpine Technologies, LLC	Mcgyan Biodiesel, LLC
Crick Information Technologies, Inc.	Medina Vineyards Circa 1886, LLC
Datometer, LLC	Medspira, LLC
DealCurious, LLC	MetaLogics Corporation
Devicix, LLC	Metamodix, Inc.
Duluth Minerals, LLC	Mill Creek Life Sciences, LLC
EarthClean Corporation	Minneapolis Biomass Exchange, LLC
Echobit, LLC	Minneapolis Climate Exchange, LLC
Emprimus, LLC	Minute Bids, LLC
Exosite, LLC	Mobi, LLC
Exsulin Corporation	Mobile On Services, Inc.
FlyingWord, Inc.	Moench, Inc.
For My Children	Nascent Surgical, LLC

Naturall Nutrition, Inc.  
NeuroCardiac Innovations  
New Breath Medical, LLC  
Nomolos, Inc.  
Novus Pacific, LLC  
Numerical Truth, LLC  
Nu-Tech Foods Inc.  
Odissii, LLC  
Once Innovations, Inc.  
OnPoint Medical Diagnostics, Inc.  
OrthoCor Medical, Inc.  
Packet Power, LLC  
PDAP, LLC  
Phraxis Inc.  
ProfitSee, Inc.  
PureZone Technologies, LLC  
Pursuit Vascular, Inc.  
QuickCheck Health, Inc.  
R8Scan Corporation  
Rational Fuels Inc.  
Recombinetics, Inc.  
Reshare Commerce, LLC  
RSSCheck, LLC  
RT Enterprises of St. Cloud, Inc.  
SaaSware Highway, Inc.  
SafeKey Corporation  
SentinelStop, Inc.  
Sentry Pay Point, LLC  
Small Wind Turbines, LLC  
Spyeworks, LLC  
St. Teresa Medical, Inc.  
Standard Health Inc.  
Steady State Imaging, LLC  
Tenx Systems, LLC  
The Blind Squirrel, LLC  
Timburn, Incorporated  
TruHealth, LLC  
Twin Star ECS, Inc.  
VedaloHD Performance Eyewear, Inc  
Visiam, LLC  
VivaQuant, LLC  
WebproLeads, LLC  
Workface Inc.  
Xollai, LLC  
Zipnosis, Inc.  
Zoltan Laboratories, LLC

## Appendix B

### Minnesota Angel Tax Credit List of Credits Issued

The following businesses have received investments that have qualified for Angel Tax Credit certificates under Minn. Stat. 116J.8737. Issuance of these certificates solely means that the Department of Employment and Economic Development (DEED) has found that the investment meets the qualifications specified in statute and that the qualified investor or qualified fund's investor are being awarded tax credits under DEED's Angel Tax Credit Program.

#### Businesses Receiving Investments Through the Angel Tax Credit Program, 2010

<b>Business Name</b>	<b>Investment Amount</b>	<b>Credit Issued</b>
3D Software and Systems, Inc.	\$ 1,000,000.00	\$ 250,000.00
3D Sports Technology, Inc.	\$ 275,000.00	\$ 68,750.00
7 Ventures, LLC	\$ 280,000.00	\$ 70,000.00
Adestinn, LLC	\$ 400,000.00	\$ 100,000.00
Aneuclose, LLC	\$ 23,200.00	\$ 5,800.00
Applied Bioprocess Containers, LLC	\$ 1,030,000.00	\$ 257,500.00
Aria CV, Inc.	\$ 410,000.00	\$ 102,500.00
Bio-Plastic Solutions, LLC	\$ 200,000.00	\$ 50,000.00
Biovation, LLC	\$ 520,000.00	\$ 130,000.00
Cachet Financial Solutions Inc.	\$ 2,025,000.00	\$ 506,250.00
Conservis Corp.	\$ 325,000.00	\$ 81,250.00
CoreSpine Technologies, LLC	\$ 10,000.00	\$ 2,500.00
Deal Curious, LLC	\$ 1,050,000.00	\$ 262,500.00
Devicix, LLC	\$ 1,000,000.00	\$ 250,000.00
Duluth Minerals, LLC	\$ 1,800,000.00	\$ 450,000.00
EarthClean Corporation	\$ 780,002.00	\$ 195,000.00
Echobit, LLC	\$ 95,000.00	\$ 23,750.00
Emprimus, LLC	\$ 1,000,000.00	\$ 250,000.00
Exosite, LLC	\$ 75,000.00	\$ 18,750.00
Exsulin Corporation	\$ 100,000.00	\$ 25,000.00
FlyingWord, Inc.	\$ 320,000.00	\$ 80,000.00
Fuel Enhancement Group, LLC	\$ 1,000,000.00	\$ 250,000.00
Green City, Incorporated	\$ 10,000.00	\$ 2,500.00
Heatwave Solar, LLC	\$ 100,000.00	\$ 25,000.00
HSIO Technologies, LLC	\$ 1,000,000.00	\$ 250,000.00
IGF Oncology, LLC	\$ 1,000,000.00	\$ 250,000.00
Instant Wireless Interpretation, LLC	\$ 185,000.00	\$ 46,250.00

InterValve, Inc.	\$	100,000.00	\$	25,000.00
Inveni, LLC (F/K/A Next TBD, LLC)	\$	200,000.00	\$	50,000.00
ITIZEN, LLC	\$	100,000.00	\$	25,000.00
Jericho Ventures, LLC	\$	145,000.00	\$	36,250.00
JetE, LLC	\$	200,000.00	\$	50,000.00
LocaLoop, Inc.	\$	112,500.00	\$	28,125.00
Martell Biosystems, Inc.	\$	10,000.00	\$	2,500.00
MCC Solar, LLC	\$	1,400,000.00	\$	350,000.00
Mcgyan Biodiesel, LLC	\$	1,540,000.00	\$	385,000.00
Medina Vineyards Circa 1886, LLC	\$	50,000.00	\$	12,500.00
Medspira, LLC	\$	472,277.00	\$	118,069.00
Metamodix, Inc.	\$	362,500.00	\$	90,625.00
Minneapolis Biomass Exchange, LLC	\$	50,000.00	\$	12,500.00
Nascent Surgical, LLC	\$	213,000.00	\$	53,250.00
NeuroCardiac Innovations	\$	60,000.00	\$	15,000.00
Numerical Truth, LLC	\$	90,000.00	\$	22,500.00
Nu-Tech Foods Inc.	\$	67,000.00	\$	16,750.00
Once Innovations, Inc.	\$	120,000.00	\$	30,000.00
OnPoint Medical Diagnostics, Inc.	\$	822,500.00	\$	205,625.00
OrthoCor Medical, Inc.	\$	753,000.00	\$	188,250.00
Packet Power LLC	\$	250,000.00	\$	62,500.00
PDAP, LLC	\$	100,000.00	\$	25,000.00
Phraxis Inc.	\$	521,700.00	\$	130,425.00
ProfitSee Inc.	\$	50,240.48	\$	12,560.00
Pursuit Vascular, Inc.	\$	335,000.00	\$	83,750.00
QuickCheck Health, Inc.	\$	100,000.00	\$	25,000.00
SaaSware Highway, Inc.	\$	37,000.00	\$	9,250.00
Spyeworks, LLC	\$	500,000.00	\$	125,000.00
St. Teresa Medical, Inc.	\$	671,856.50	\$	167,964.00
Standard Health Inc.	\$	143,500.00	\$	35,875.00
Steady State Imaging, LLC	\$	975,013.00	\$	243,753.00
The Blind Squirrel, LLC	\$	175,000.00	\$	43,750.00
Timburn, Incorporated	\$	275,000.00	\$	68,750.00
Twin Star ECS, Inc.	\$	235,000.00	\$	58,750.00
VedaloHD Performance Eyewear, Inc.	\$	30,000.00	\$	7,500.00
Visiam, LLC	\$	75,000.00	\$	18,750.00
VivaQuant, LLC	\$	355,000.00	\$	88,750.00
Xollai, LLC	\$	100,000.00	\$	25,000.00
Zipnosis, Inc.	\$	250,000.00	\$	62,500.00
Zoltan Laboratories, LLC	\$	70,000.00	\$	17,500.00
<b>Total Investment &amp; Credit</b>	<b>\$</b>	<b>28,023,232.00</b>	<b>\$</b>	<b>7,005,808.00</b>

## Appendix C

### Minnesota Angel Tax Credit List of Qualified Investors

The following investors have been certified as Qualified Investors under Minnesota Statute 116J.8737. This certification solely means that the Minnesota Department of Employment and Economic Development (DEED) has found that each investor meets the qualifications specified in Subdivision 3 of the statute and that each investor is therefore eligible to participate in DEED's Angel Tax Credit Program.

#### Qualified Investors, 2010

Aggarwal, Sheri L.	Conlon, Craig R.	Ess, Troy T.
Alford, James L.	Cook, John D.	Everson, Lenore I.
Anderson, Daniel W.	Crandall, David E.	Farrell, Richard M.
Anderson, George E.	Cutshall, Jr., Robert J.	Faulkner, William M.
Anderson, Mark	Dahl, Mark T.	Flaherty, James E.
Anglea, Robert R.	Dann, Norman	Floyd, Charles T.
Armour, Jonathan W.J.	Davis, James L.	Ford, William
Bach, Peter J.	Davis, Jason M.	Foss, Peter J.
Bares, Keith S.	Deckas, Andrew C.	Frankenfield, Marissa
Basara, James	DeLange, Peter M.	Franzen, Nathan B.
Belhe, Kedar R.	DeLanghe, Donald J.	Freeman, Richard K.
Bendix, Mark J.	Demshar, Ronald E.	Furst, Jack D.
Beniek, Brian S.	DeVetter, Dennis M.	Furst Jr, Robert D.
Benson, David M.	Dickinson, Paul B.	Gallop, Craig S.
Berchild, Steven M.	Dilorenzo, Craig J.	Gerios, Timothy P.
Bergmark, Edward R.	Dinusson, John K.	Gilbert, Thomas J.
Berhow, Steven W.	Dolphin, John	Ginns, Seth M.
Bies, Charlotte L.	Donan, William A.	Gladney, Dan W.
Blodgett, Edward W.	Douglas, William H.	Gougeon, Franck L.
Bonham, James A.	Doyle, Peter J.	Greupner, James R.
Bordonaro, Michael A.	Duffer, Mark D.	Griffin, Gary W.
Brabeck, Michael A.	Dugan, James A.	Gundry, Deborah O.
Bressler, Eric L.	Dugan, Michael J.	Gustafson, Marc F.
Briden, Marie E.	Dunning, David B.	Haglund, James E.
Briedis, John	Eaton, Bruce T.	Hahne, Craig T.
Brockway, Brian P.	Ebel, Dale E.	Halla, Donald E.
Brockway, Marina V.	Egan, Edward A.	Hanson, Michael
Bruggeman, Jr., William L.	Egan, Joseph W.	Hauser, Peter L.
Burton, John H.	Eide, Vicki S.	Hayes, John W.
Buysse, Tom J.	Eidsvold, James L.	Hendry, Bruce E.
Bursch, Frederic W.	Ekstrand, Richard P.	Herberger, Judd R.
Campbell, Scott A.	Ess, Thomas W.	Herman, Chris P.
Cannon, Edward L.	Ess, Trent E.	Herman, Lamont J.

Herreid, Warren G.	Larson, Beverly A.	Pawlowski, Clara S.
Hertig, Mary J.	Larson, John T.	Pedersen, Wesley R.
Heuer, Mark P.	Lazarus, Mary A.	Pell, Lewis C.
Heupel, Josh K.	Leonard, Dean P.	Perkins, Daniel S.
Heupel, Willis T.	Levin, Bridget	Petersen, Jack B.
Hickey, Jr., James B.	Lind, Dani M.	Peterson, David H.
Hickey, Thomas M.	Lindsay, Bill G.	Petrucci, Gary M.
Hoeg, William K.	Lindstrom, Richard L.	Phillips, Kevin M.
Holland, Dennis J.	Lohler, Christiaan	Piper, Jeffrey F.
Holmberg, Timothy	Lohmann, John M.	Pohlad, John M.
Huebsch, Timothy A.	Long, Richard N.	Pohlig, Bruce R.
Hultgren, Bruce W.	Lynch, Gregory J.	Pompeian, Edward P.
Hutson, Jr Harold G.	Machmeier, Bruce A.	Post, Jerome C.
Imker, Tiffany J.	MacLeod, William C.	Profillet, James T.
Iverson, Richard P.	Magnuson, Mark I.	Pumilia, Steven C.
Jacklitch, Dean P.	Mahler, Glenn E.	Purrington, Scott M.
Jahns, Richard M.	Malterer, Thomas J.	Quinn, Bradley J.
Jelle, Dwight K.	Marx, Kelly J.	Quintus, Earl W.
Jimenez, Carlos F.	Masek, Jr., Charles A.	Radovich, Dave B.
Johnson, Cary B.	McCarthy, Justin D.	Rausnitz, Gerald
Johnson, Craig W.	McCracken, Nanci	Reisinger, Carolyn M.
Johnson, David B.	McDermott, Wesley E.	Richter, Bradford C.
Jorgenson, Carol L.	McIntyre, Peter B.	Rogers, David W.
Joy, Samuel M.	McLean, Jr., James H.	Rose, Cala J.
Judkins, Ricky W.	McNeff, David L.	Rosen, Arthur W.
Kaki, Abdel Karim K.	McNeff, Larry C.	Rueter, Gregory A.
Kallok, Michael J.	McNellis, Gregory T.	Runck, Ronald R.
Kameli, Nader	Michel, Cory S.	Santisteban, Jackie B.
Kanuit, Gary L.	Mitchell, Michele C.	Sawyer, Jeremy J.
Karkela, Larry W.	Monson, Linda L.	Schmelz, Thomas P.
Kazeminy, Nader C.	Monson, Terry A.	Scholz, John C.
Kazeminy, Nasser J.	Monson-Haefel, Richard W.	Schreifels, Donald B.
Kazeminy, Yvonne P.	Muellenberg, Anthony C.	Schultz, Wesley
Keiser, Kenneth E.	Muhney, Michael J.	Schwiefers, John H.
Kelly, Timothy N.	Murphy, John M.	Seaberg, John D.
Kern, Rodman S.	Muths, Terry A.	Sealock, Donald H.
Knapp, Sr., Paul R.	Nelsen, Dan C.	Sellke, A. Terry
Kniefel, Connie A.	Nicol, O. Robert	Sherrill, Todd E.
Kopriva, Earl	Nielsen, Steve S.	Sims, Keith J.
Krupa Parks, Alison	Noble, Gary L.	Sinha, Praveen
Kvam, Peter E.	Noterman, Bert A.	Sletto, Ronald R.
LaFrence, Andrew D.	Nouri, Mohamed A.	Snider, Neal E.
LaGuardia, Jay	Olson, Donald R.	Soll, David J.
Lahti, Joseph J.	Ommen, Gordon	Soule, Bruce J.
Lamb, Eric D.	Pagnucco, John W.	Southward, Curtis L.
Lane, John D.	Palmer, Timothy A.	Speroni, Karen G.

Spindler, Mark W.  
Sprangers, James R.  
Sprangers, John C.  
Sprenger, Leon J.  
Starksen, Niel F.  
Steller, Morris W.  
Stevenson, Craig S.  
Stewart, Jennifer J.  
Stoller, John R.  
Swenson, Mike  
Switz, Aaron T.  
Teicher, David A.  
Thomas, Abbott G.

Thompson, Colleen F.  
Thorsland, Michael A.  
Vasko, Roger A.  
Vetter, Galen G.  
Von Kuster, Paul E.  
Wachsler, Harry R.  
Wachsler, Steven H.  
Walker, William A.  
Wang, Chia C.  
Weber, Aaron D.  
Weber, Emmet H.  
Weber, Joseph L.  
Weborg, Brian R.

Weborg, Craig G.  
Weborg, Kent C.  
Weick, Michael D.  
Wersinger, Maureen E.  
Wildgen, Mark F.  
Williams, Frank D.  
Wilson, Robert F.  
Wing, Judy A.  
Wirth, Kathryn E.  
Wirth, Steven E.  
Zalkauskas, Paul R.  
Zelnick, Jr., Michael H.

## **Appendix D**

### **Minnesota Angel Tax Credit List of Qualified Funds**

The following funds have been certified as Qualified Funds under Minnesota Statute 116J.8737. This certification solely means that the Minnesota Department of Employment and Economic Development (DEED) has found that each fund meets the qualifications specified in Subdivision 3 of the statute and that each fund is therefore eligible to participate in DEED's Angel Tax Credit Program.

#### **Qualified Funds, 2010**

Ninety-Seven Twenty-Three, LLC  
Omphalos Venture Partners, LLC  
Twin Cities Angel II, LLC  
Wildwood Investors, LLC  
M360 Investments, LLC